CITY OF FAYETTEVILLE RECYCLING AND TRASH COLLECTION DIVISION
Solid Waste Reduction, Diversion and Recycling Education Plan - 2018

AWARENESS  ➔  ACTION

RECYCLE SOMETHING
FAYETTEVILLE, ARKANSAS
BE BIG ➔ START SMALL

2013

WASTE NOT. USE LESS.
FAYETTEVILLE
ARKANSAS
The City of Fayetteville Recycling and Trash Collection Division with support from the Communications and Marketing and Media Services is setting education goals for 2017 and beyond based on the adoption of the Solid Waste Reduction, Diversion and Recycling Master Plan approved through City Council in February 2017.

The new master plan has a focus of waste reduction to become central to the new educational outreach efforts. To that end, a sister campaign to complement the highly successful “RECYCLE SOMETHING” campaign has been conceptualized and approved through the City Administration to be used to education residents and businesses on waste reduction in addition to normal recycling practices.

In order to reach higher diversion levels, the education plan will be used to begin a push to reach a 70% Participation Rate (number of households who recycle as a percent of all those potential households in the City) in the residential recycling curbside collection program by 2027. To help achieve this goal the following will be pursued in 2018 and beyond:

1. Develop fresh graphics for marketing materials and PSA’s that highlight and promote Waste Reduction
2. Develop targeted education campaign with U of A students
3. Transition messaging from “awareness” to specific information about what can be recycled
4. Create incentives for targeted competitions through social media
5. Increase social media posts to several times per week
6. Messaging to evolve to storytelling with focus on public school green team efforts and individual household best practices
7. Create new sub-site on city website to provide better navigation
8. Develop pledge drive to encourage participation

Diversion and Recycling Education Plan 2018
# Table of Contents

- **Background**  
  Page 4

- **Education Outreach**  
  - Residential  
    Page 5  
  - Commercial  
    Page 6  
  - Multi Family  
    Page 7  
  - Schools & University  
    Page 8-9  
  - Marketing Strategy  
    Page 10

- **Calendar**  
  Page 11

- **Case Study:**  
  (Community Based Social Marketing)  
  Pages 21-13

- **Boston Mountain Solid Waste District Contract**  
  Pages 14-17

- **2018 Scope of Work**  
  Pages 18-20

- **Budget**  
  Page 21

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*Diversion and Recycling Education Plan 2018*
The Recycle Something Education and Marketing program was launched in 2013 and from the inception through 2016 the City focused on branding for program awareness including:

- a complete rework of program brochures highlighting the different services provided by the City,
- development of promotional items for promotion of the program at different events and outreach efforts,
- a recycling mascot – Rooty - for educational efforts with young children,
- Recycle Something commercials shown through contracts with movie theaters and Cox Cable,
- Recycle Something design marketing on a smart car for the Recycling and Trash Collection Division to use.

The Recycle Something commercials won a few Emmy Awards and were produced in house by Media Services. The commercials have been shown in the Fayetteville market and staff receives comments from the public that the commercials have had a positive effect in identifying the Recycle Something logo as Fayetteville’s recycling program.

Since program awareness has succeeded, staff now realizes it is time to move beyond the program awareness stage and move the concept forward into the second phase and tailor the Recycle Something program to different educational outreach efforts including a focus on waste reduction and what materials can be recycled in the current program.

The Recycle Something marketing and education program utilizes the concepts of Community Based Social Marketing (CBSM) for outreach efforts. CBSM is a proven behavior change management tool that can enhance the success of the City’s recycling outreach program.
Educational Outreach

RESIDENTIAL OUTREACH

GOAL - Begin push towards 70% participation rate by 2027 using focused education of what can be recycled and waste reduction practices.

- DEVELOP RECYCLING AMBASSADOR PROGRAM that could possibly provide grants to community groups in exchange for documented volunteer hours to help with outreach.

- CONDUCT PLASTIC BAG AWARENESS CAMPAIGN by working with local grocers.

- INVOLVE RESIDENTS in events hosted by local non-profits such as Earth Day in April, Compost Awareness Day in May, National Reuse Day in October, America Recycles Day in November, and watershed clean ups through-out the year.

- IMPLEMENT DOOR-TO-DOOR EDUCATION CAMPAIGN in a neighborhood to be designated by staff to educate residents on the recycling program.

- PROVIDE EDUCATION ON LITTER ABATEMENT in collaboration with the Washington County Cooperative Extension Service.

- HOST TWO PUBLIC EVENTS at library highlighting solid waste information.
**COMMERCIAL OUTREACH**

**GOAL** - Develop outreach materials that will enhance current recycling efforts and showcase new efforts for businesses on how waste reduction can benefit them and improve their recycling programs.

- **CREATE A TOOLKIT FOR COMMERCIAL RECYCLING PROGRAM** development that would complement recycling staff’s efforts. It should include step-by-step instructions for setting up a recycling program as well as waste audit instructions, a list of recyclables to target, information on how to request collection service and sample Education and Outreach materials. (Part of Boston Mountain 2017 contract)

- **CREATE A TOOLKIT FOR FOOD WASTE REDUCTION AND COMPOSTING** including information on food waste reduction, donations, and composting which can assist businesses and institutions that generate substantial quantities of food waste. The toolkit should also educate businesses and institutions about the benefits of making food donations and the liability protection of the Bill Emerson Good Samaritan Act. (Part of Boston Mountain 2017 contract)

- **CONTACT EXISTING BUSINESSES** that participate in recycling programs with targeted information on waste reduction and diversion goals adopted by the City.

- **WORK WITH THE CITY’S ECONOMIC VITALITY DIRECTOR AND THE CHAMBER OF COMMERCE** to reach out to business community with waste reduction and diversion goals adopted by the City.

- **CREATE NEWSPAPER AD** thanking participating businesses that recycle.

- **DEVELOP SOCIAL MEDIA OUTREACH** to highlight one business each quarter that is doing well on their recycling efforts.

**PUBLIC USE RECYCLING**

**GOAL** - Continue efforts to place public space recycling containers in the public parks and utilize the advertising space on the containers for education outreach efforts.

- **DEVELOP NEW GRAPHICS** for the 75 plus recycling containers placed in public parks.

- **DEVELOP ART MURAL DISPLAY** at the Recycling Drop Off Center at S. Happy Hollow.
MULTI-FAMILY OUTREACH

GOAL - Continue push for more apartment complexes to begin recycling programs and bring awareness to residents at those complexes of recycling services available to them.

- CONTINUE TO CONTACT owners and managers of large apartment complexes for placement of recycling roll off containers for recycling service.

- RECRUIT VOLUNTEERS to go to existing complexes that recycle and place recycling information on the service on their doors.

- DEVELOP INFORMATION PACKET for complexes under 24 units in size to lay ground work for implementation of recycling service when new collection vehicles and employees are in place.

- DEVELOP AND PLACE RECYCLING DECALS ON DUMPSTERS at complexes with recycling service to remind residents of recycling services provided to them and how they can participate.
SCHOOLS AND UNIVERSITY OUTREACH

Fayetteville Public Schools

GOAL - Create a series of 1 minute or less videos highlighting waste reduction and recycling in Fayetteville Public Schools to inform and create a call to action for Fayetteville community members.

- COORDINATE WITH ENVIRONMENTAL COORDINATOR for the Fayetteville Public Schools to continue work with Green Teams and education efforts based on curriculum standards. In 2018 staff will continue work on the FPS on a Waste Reduction / Recycling Filming Project. Filming dates: late January - May 2018.

Potential schools: Holt Middle School, Root Elementary, Fayetteville High School, Owl Creek.

Waste Reduction Stories for videos:
- Reusable silverware + trays in all elementary and middle schools
- Reusable water cups
- Share tables
- Custodial - reusable mop heads made of recycled material, minimal chemicals plus controlled dilution, recycled content paper towels.

Recycling Stories for videos:
- Students collecting recycling - paper, cardboard, bottles, cans. Estimated 27% of waste generated is recycled
- Technology Department - e-waste recycling
- Terracycle - recycling glue sticks, juice bags, etc.
- Recycling at High School Bulldog football and basketball games
University of Arkansas

**GOAL** - Increase student exposure to City’s waste reduction and recycling goals.

- **COORDINATE WITH THE U OF A OFFICE FOR SUSTAINABILITY** for outreach efforts to students with waste reduction and diversion messaging.
  - Monthly and weekly newsletters
  - Digital displays across campus
  - Allowing them to use the *Recycle Something* and *Waste Not. Use Less.* Campaign
  - Off-Campus Connections email list

- **TABLING AT FRESHMAN ORIENTATIONS** with a focus on:
  - City recycling programs and locations
  - Diversion through repair and reuse
  - Why recycling is important

- **USE STUDENT SUSTAINABILITY VOLUNTEERS** to hang up apartment recycling information, education, and help with community clean-ups.

- **INCREASE PRESENCE ON SOCIAL MEDIA** and target students with short video clips and ads on following topics:
  - Drop-off locations
  - Food waste
  - Tips and tricks on reducing waste - catered to students (ex. Solo cups)
MARKETING STRATEGY

GOAL - Develop advertising concepts that move message from awareness of recycling program to fostering behavioral change through action.

- DEVELOP DIGITAL MARKETING CAMPAIGN in collaboration with the Communications team targeting education to residents using social media platforms and digital marketing technologies.

- CONTRACT FOR ADVERTISING SERVICES at a variety of outlets depending on budget and approval from administration including:
  - Cox Media
  - Fayetteville Flyer
  - Malco Theater - Screen Vision
  - Fiesta Square Cinema - AMC
  - Razorback Transit
  - Northwest Arkansas Democrat Gazette
  - Facebook Outreach
Each year education outreach efforts will focus around these dates and events.

**Earth Day**  
April 22nd, 2018  
Social Media outreach during the week of Earth Day and finishes with the Wild About Earth Day Event which is the Razorback Greenway Trails Clean up.

**Compost Awareness Week**  
May 6th - 12th, 2018  
Social Media outreach during the week and possible tour of City Compost site.

**National Reuse Day**  
October 18th, 2018  
Social Media outreach throughout the week will promote reuse programs, instruction on ways for schools to “reuse” and promotion of the ReStore program and local thrift stores.

**America Recycles Day**  
November 15th, 2018  
Station the progress tracker in city hall throughout the month of November and publicize and promote on social media.
Staff identifies single-use plastic grocery bags as an appropriate target for a CBSM campaign. This target was identified because of the environmental contamination that plastic bags pose to our Ozark landscape and because it was requested by citizens. It is estimated that 90% of plastic bags in the U.S. are not recycled and end up in landfills or the natural environment. Plastic bags use up natural resources, harm wildlife and marine life, create litter, take a long time to degrade, and are expensive.

1. **Select Behaviors**: Behaviors must be “End-State Behaviors”, or behaviors that actually produce the desired environmental outcome
   a. Consumers:
      i. Bring their own bags or go without
      ii. Recycle more of their plastic bags
   b. Retailers:
      i. Ask customers if they need a bag before bagging
      ii. Encourage customers to bring their own bags
      iii. Give customers option of purchasing reusable bags
      iv. Set up collection bins

2. **Identify Barriers and Benefits**:
   a. Barriers
      i. Convenience of plastic bags
      ii. Forming habit to bring a bag
      iii. Lack of knowledge of recyclability of plastic bags
      iv. No incentive
      v. Plastic bags have a use at home
   b. Benefits
      i. Decrease plastic bag litter and pollution
      ii. Decrease energy used to create, ship, and even recycle bags.
3. Develop Strategies
   a. Commitment
      i. Pledge cards, verbal affirmation that they will begin reducing bag use and/or recycling said bags
   b. Norms
      i. Ads with photos of bags all over the place saying “not a dump, we can be better” etc.
      ii. Signs that say “the average customer at this store brings his own bags” or “the average Harps shopper ...” or “We recycle”
      iii. Having clerks wear tags that say “we prefer reusable bags”
   c. Social Diffusion
      i. Social media campaign, bumper stickers
   d. Prompts
      i. Signage w/ stats (in front about bringing bags and at collection center), outreach campaigns, social media, stickers for car windows
   e. Communication
      i. Social media, emails, conversations with store clerks (from observations and community surveys, the check-out counter has been identified as the location where the largest impact may be made on a shopper’s behavior), show impact using localized factoids & targeted appeals
   f. Incentives
      i. Cash back, competition among store clerks, photo or shout out (also increases social diffusion)
   g. Convenience
      i. Pass out reusable bags and stickers to help remind them to bring them

4. Piloting
   a. Set list of target locations (options include): 
      i. Harps (reduction and collection)
      ii. CV’s (reduction and collection)
      iii. Walmart Neighborhood Market (reduction and collection)
      iv. Ozark Natural Foods (collection)
      v. Natural Grocery (collection)
      vi. Whole Foods (collection)
      vii. Aldi’s (collection)
      viii. Farmer’s Market
   b. Gather Pre-Pilot Data
      i. Bags given to customers
      ii. Bags collected for recycling
   c. Set Timeline
   d. Implement strategies as mentioned above
   e. Measure achievements and evaluate using same indicators

5. Broad Scale Adoption and Implementation
   a. Expand program incentives and strategies to other grocery stores in the area. Continue placing and updating ads and signage.
ORDINANCE NO. 5628

AN ORDINANCE WAIVING THE REQUIREMENTS OF FORMAL COMPETITIVE BIDDING AND APPROVING A CONTRACT WITH THE BOSTON MOUNTAIN SOLID WASTE DISTRICT IN THE AMOUNT OF $25,000.00 FOR AN ENVIRONMENTAL AND RECYCLING EDUCATION PROGRAM

WHEREAS, the Boston Mountain Solid Waste District is willing to cost-share a position, to be employed by the District, to provide environmental and recycling education; and

WHEREAS, the Boston Mountain Solid Waste District already has an agreement in place with Madison County to supply an education program and cost-sharing this position with the District would be the most cost-effective way to provide this educational program,

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF FAYETTEVILLE, ARKANSAS:

Section 1: That the City Council of the City of Fayetteville, Arkansas hereby determines an exceptional situation exists in which competitive bidding is deemed not feasible or practical and therefore waives the requirements of formal competitive bidding and approves a Contract (marked as Exhibit “A” attached hereto and made a part hereof) between the City of Fayetteville, Arkansas and the Boston Mountain Solid Waste District in the amount of $25,000.00 for the provision of an environmental and recycling education program for the citizens of Fayetteville.

PASSED and APPROVED this 5th day of November, 2013.

APPROVED: ATTEST:

By: SONDRA E. SMITH, City Clerk/Treasurer

LIONELD JORDAN, Mayor
Ordinance waiving the requirements of formal competitive bidding and authorizing a Contract for Service with Boston Mountain Solid Waste District for an education position utilized in the Solid Waste and Recycling Division.

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Budgeted Item: [x]

Budget Adjustment Attached: [ ]

Previous Ordinance or Resolution #: ____________________________

Original Contract Date: ____________________________

Original Contract Number: ____________________________

Received in City Clerk's Office: [ ]

Received in Mayor's Office: [ ]

Comments: ____________________________
To: Fayetteville City Council

Thru: Mayor Lionel Jordan
Don Marr, Chief of Staff
Terry Gulley, Transportation Director

From: Brian Pugh, Waste Reduction Coordinator

Date: September 27, 2013

Subject: Ordinance waiving the requirements of formal competitive bidding and authorizing a Contract for Service with the Boston Mountain Solid Waste District for an education position utilized in the Solid Waste and Recycling Division.

RECOMMENDATION

Fayetteville City Administration recommends authorizing a ordinance waiving the requirements of formal competitive bidding and authorizing a Contract for Service with the Boston Mountain Solid Waste District for an education position utilized in the Solid Waste and Recycling Division.

BACKGROUND

The Solid Waste & Recycling Division utilized two Energy Corp members from November 2012 to September 2013 for education related activities. The two positions were split with one full time and one part time position working on the recycling marketing and education programs. To date these positions have helped with these programs by reaching approximately 1,800 people with presentations ranging from solid waste and recycling tours, waste free lunches, recycling basics, composting techniques and how recycling can help with energy savings. These positions have been vital working in house on researching other programs, website maintenance and brochure and sign development and also crucial in conducting outreach to businesses and non-profits. These positions conducted much of the door to door education in rolling out the commercial glass program and cigarette litter prevention plan on Dickson St.

DISCUSSION

The Energy Corp program is no longer being funded through the Federal Government so there will be no positions in the 2013-2014 period in which to apply for help with the recycling education efforts. The Boston Mountain Solid Waste District has an agreement in place with Madison County to supply an education position for their programs. In addition, Boston Mountain is hiring for a position that would work 20 hours a week for Washington County and 20 hours a week for the City of Fayetteville conducting education for the recycling programs.

The employee hired for the new education position would be employed through the Boston Mountain Solid Waste District and the District would handle all personnel issues and benefit packages. The cost for the City would be $25,000 per year and would come from education budget funds already approved for 2013 and 2014.

BUDGET IMPACT

The agreement is for $25,000 and will be paid for from the Solid Waste and Recycling Budget – Promotional Activities 5500.5060.5342.00. In 2013 the cost will be pro-rated for the last remaining quarter in 2013. There is sufficient funding in the operating budget for this position.
CONTRACT FOR SERVICE

The Boston Mountain Regional Solid Waste Management District (District) and the City of Fayetteville, Arkansas agree to enter into the following agreement to provide environmental education and outreach in the City of Fayetteville.

Environmental Education is to be provided by the District. The District has the resources available to provide public education and community outreach relating to solid waste management and waste minimization education in Fayetteville.

It is agreed by the District and the City of Fayetteville as follows:

The District shall:

1. Provide waste reduction and waste minimization education to citizens of the City of Fayetteville.
2. Prepare and present education programs to Fayetteville’s citizens on services and programs available to them related to solid waste management, including recycling.
3. Provide an environmental educator that will perform at least 1,040 hours per year on environmental education for the City. For any partial year performance, the District shall provide a prorated number of hours per year at a rate of 86.67 hours per month.
4. The environmental educator will be an employee of Boston Mountain Solid Waste District. The District agrees to indemnify and hold harmless, to the extent such is not in conflict with immunities provided for by state law, the City of Fayetteville and all of its officers and officials from any claims, of whatever nature, relating to the employment of the environmental educator.
5. Provide a quarterly report to the City of outreach programs and services performed. Said report shall be provided by the 15th day of each month succeeding each quarter. The report shall include detailed statistics regarding the number of Fayetteville citizens served by the education services provided by the District pursuant to this agreement, and the nature and content of educational services provided.

The City of Fayetteville shall:

1. Pay for this service the sum of $25,000 per calendar year. A pro-rated sum shall be paid for any partial year performance for the calendar year of the execution of this agreement (2013).

All provisions of this agreement are contingent on annual budget authority granted by the City Council of the City of Fayetteville, Arkansas.

Signatures:

BOSTON MOUNTAIN REGIONAL SOLID WASTE
MANAGEMENT DISTRICT

[Signature]

CITY OF FAYETTEVILLE, ARKANSAS

[Signature]

DATE 12/4/13

DATE 10/18/13
2018 Scope of Work

Educational Material Development - General Public

Provide waste reduction/recycling/composting/solid waste information to improve public’s knowledge and participation in programs.

Deliverable:

A. Create a toolkit for food waste reduction and recycling including information on food waste reduction, donations, and recycling which can assist businesses and institutions that generate substantial quantities of food waste to encourage actions that include proper portioning at schools and institutions and selling misshapen or soon to expire produce for reduced prices at grocery stores. The toolkit should also educate businesses and institutions about the benefits of making food donations and the liability protection of the Bill Emerson Good Samaritan Food Donation Act. 1st QTR

B. Create a toolkit for recycling program development that would complement recycling staff’s efforts. It should include step-by-step instructions for setting up a recycling program as well as waste audit instructions, a list of recyclables to target, information on how to request collection service and sample Education and Outreach materials. 1st QTR

C. Development of Art Mural display at the 15th Recycling Drop Off Center at S. Happy Hollow. 2nd QTR

D. Assist Washington County Environmental Educator with monthly Environmental Education News & Resources E-Newsletter. ONGOING

E. Create Spanish versions of educational outreach brochures to be placed on the City’s website. 2nd QTR

F. Collaborate with the U of A Cooperative Extension Office and Parks and Recreation to develop recycling educational tags to aid in the separation of recycling materials at city wide clean ups. 1st QTR

G. Collaborate with the Communications team to develop a Digital Marketing Campaign targeting education to residents using social media platforms and digital marketing technologies. ONGOING

Public Outreach - General Public, Chamber of Commerce, Library, Civic Groups

Create PowerPoint presentations, press releases, PSA’s, and events to improve visibility of organization and provide venue for dialogue with citizens.

Deliverable:

A. Develop, plan and implement one door-to-door education campaign in a neighborhood to be designated by staff to educate residents on the recycling program. 3rd QTR

B. Create two public events at the Library highlighting recycling and solid waste information. 2nd and 4th QTR

C. Develop, plan and present at least 4 recycling and solid waste programs to civic groups and/or the Chamber of Commerce members during lunch events. ONGOING
D. Collaborate with the Washington County Cooperative Extension Service to provide education on litter abatement and how that can affect Stormwater quality. **ONGOING**

E. Create outline for implementation of a Recycling Ambassador program that could possibly provide grants to community groups in exchange for documented volunteer hours to help with outreach such as the Door to Door campaigns in underperforming neighborhoods; Apartment Recycling Education distributed to participating complexes; and other recycling outreach efforts. Training certification should be a part of the program before volunteering at events. **ONGOING**

F. Table and present at public events throughout Fayetteville (Botanical Gardens of the Ozarks, Community Development Block Grant event, etc.) **ONGOING**

**Youth Public Education – Private and Public Schools**

*Provide interactive education programs to the Private and Public schools in Fayetteville.*

**Deliverable:**

A. Attend Green Team meetings and give presentations to the Green Teams at different schools. **ONGOING**

B. Attend and present if necessary the End of Year Green Team Celebration for Fayetteville Schools. **2nd QTR**

C. Conduct at least one waste audit with one school. **ONGOING**

D. Coordinate with private and public schools to give presentations to students. **ONGOING**

E. Present education programs to preschool kids. **ONGOING**

F. Conduct waste tours and professional tours with school groups as needed. **ONGOING**

G. Collaborate with High School Cheer team for recycling education routine for athletic events. **ONGOING**

**Adult Education - Educators**

*Assist Washington County Environmental Educator with facilitating teacher workshops and other professional development opportunities. Workshops will focus on solid waste, waste diversion, and natural resource conservation.*

**Deliverable:**

A. Assist with or lead at least one Project Learning Tree Teacher workshop correlated to state frameworks. **ONGOING**

B. Develop educational booth and materials for Teacher Fair at the beginning of the school year for Fayetteville Public Schools. **3rd QTR**

**Technical Recycling Assistance – Businesses, Schools, Chamber of Commerce**

*Initiate, maintain and expand recycling programs within schools and other organizations to increase waste diversion.*

**Deliverable:**
A. Contact and educate businesses about the commercial glass program and other recycling initiatives. **ONGOING**
B. Develop and present to the Chamber of Commerce Greenway Initiatives program to describe services available to them. **ONGOING**
C. Work with teacher leaders at schools on how to participate in recycling services. **ONGOING**
D. Provide training to apartment owners/managers and residents on services available to them and assist in implementing indoor recycling container distribution with 2013 ADEQ grant. **ONGOING**
E. Conduct one business waste audit in collaboration with Chamber of Commerce Greenway Initiative program. **ONGOING**

**Community Involvement/Partnerships - Non-profits, Government Agencies, Professional and School groups**

*Increase collaboration between stakeholders and citizens, share resources, and create new programs.*

**Deliverable:**

A. Collaborate with non-profits and other agencies on events such as Earth Day in April, Compost Awareness Day in May, National Reuse Day in October, America Recycles Day in November, and watershed clean ups through-out the year. **ONGOING**
B. Collaborate with the Mt. Kessler Outdoor Education program. **ONGOING**

**Special Projects - Varies**

*Participate in various events and programs related to environmental education.*

**Deliverable:**

A. Help update the Adopt-a-street database for use with the Keep Fayetteville Beautiful affiliate. **ONGOING**
B. Work with retailers to conduct plastic bag recycling awareness campaign. **1ST QTR**
C. Help prepare recycling Award applications for the Arkansas Recycling Coalition and the Keep America Beautiful awards programs. **ONGOING**
D. Develop and lead creative work in partnerships with Northwest Arkansas Fab Labs to conduct reuse education outreach. **ONGOING**
E. Research grant opportunities to develop a mobile trailer with interactive displays that can be set up at public events for waste reduction and recycling based education. The trailer would have interactive displays that feature current waste processing systems and potential future systems that hold promise in environmental sound processing systems. The U of A and High School students could partner with developing content for the mobile trailer. **ONGOING**
# Recycling Education Campaign Budget 2018

## Categories:

### Education Materials:
- Brochures (reprints of current brochures) $7,500
- Design Services for Waste Not Use Less and Recycle Something campaigns $5,000

### Promotional Items:
- General give away items $17,000

### Apartments:
- Vinyl decals for dumpsters ($10/200) $2,000

### Residential:
- Reprint of Education Folder for new residents signing up for service- Qty 2,500 $1,750
- Prizes for contest based on fall mailout $460
- Recycling tag update $3,000
- Mailing Services for WNUL education mailer and magnet $8,600
- Envelopes for education mailer and magnet $9,500
- Promotional items for Plastic Bag Awareness Campaign $250
- Fees for film screening at Library $300
- Develop Recycling Ambassador Program - Community grants $10,000

### Composting:
- Toolkit for Food Waste Reduction $3,000

### Businesses:
- Toolkit for Businesses $3,000
- Newspaper ad listing & thanking participating businesses recycling (should put one on web too) $3,000

### Media Campaign:
- Fayetteville Flyer - Digital ads $2,500
- "United Way" type thermometer showing increasing participation (installation & maintenance) (should put one on web too) $500
- Facebook Outreach - Waste Not Use Less boost $5,000
- Digital Media Outreach- local news outlet $10,000
- Social media PSA's $6,400

### Public Space Containers
- New marketing/advertising for 75 containers in place $5,000
- Develop Art Mural Display $5,000

### Misc.
- Boston Mountain Contracted Part Time Education Position for 2018 $25,000

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